

## **Tecure Technology Pvt. Ltd.**

Webstika POS is all about you – making it easier for you to manage your business, your way. Webstika POS is made for retail, and no one knows retail better than a retailer. That's why we rely on you to help us make sure Webstika remains the best point-of-sale system in the world. We're here to listen – let us know how we can change and adapt Webstika to make life even easier for you.

Founder & Director Mr. Aniket Suryawanshi



# CRITERIA OF SELECTION FOR FIELD SALES REPRESENTATIVES

**Qualification should be 12th pass or above** 

Age should be minimum 23 years maximum 35 years



## JOB ROLE

Field sales representative

• Field / client visit

Product information

Corporate service as per client need

• Price, negotiation

Deployment

Sales activity

Follow-up

Reporting



## HIRING PROCESS

## T - 7 SCREENING TEST

It is a 7 days skill based program in which all your skills and talents will be monitored by the senior authority.



- Punctuality
- Confidence
- Presentation skills
- Technical skills
- Behavioural traits
- Presence of mind
- Connectivity
- Grasping power
- Sincerity
- Productivity
- Interpersonal skills
- Time Flexibility

Purpose & Benefit of TA rounds: To check and evaluate the candidate is he/she suitable for the Job position.

## **ABOUT PRODUCT**

About Webstika: Sell in-store, at retail events, pop-up stores and even online. With all sales channels in one POS software, Webstika manages all aspects of your retail business



### **FEATURES**

- Point of sale
- Integrated E-commerce
- Integrated payments
- Inventory
- Gift cards
- Loyalty

- Inventory counts
- Customer profiles
- Multi-store
- Reporting
- Targeted audience B2B
- Sales: retail stores

## **SALARY STRUCTURE**

### **FRESHERS**

## Upto 20K per month

# **EXPERIENCE**Upto 30K per month

- **☑** Unlimited Incentives
- **✓** Target base salary
- **✓** Annual base renewal receiver
- **☑** Quarterly increment

### **Facilities & Offerings**

- Accommodation
- Food
- Petrol Allowance
- Insurance Card
- Official Sim Card
- Reward & Recognition (R&R)
- Paid Leaves
- PF & Bonus

### Kit

- Welcome letter
- Offer Letter
- Brochures
- Manuals
- ID Card
- Visiting Card
- Cash Card
- Insurance Card

## **TARGET IN T-7**



in 6 Days (Day 2 to 6)





TARGET IN T-7

**Base Required Deployment of 30 per month** 

PETROL ALLOWANCE

No allowance in T-7Allowance will start After Selection

### **NOTE**

If the candidate is unable to complete the target criteria, won't get they rejected. So we have another opportunity to become a IBC (Independent Business Consultant), that will be on commission basis

### GOOGLE FORM

https://forms.gle/edYRjy8KiGrbVhmSA

### MEETING LINK

https://meet.jit.si/fsr

#### **IBC LINK**

https://qrgo.page.link/r7Qu8

### **CONTACT US**

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